

Press release

MINSAIT IS SET TO SPEED UP THE DIGITAL TRANSFORMATION OF COMPANIES AND INSTITUTIONS IN COOPERATION WITH GOOGLE CLOUD

- **The two companies have signed a global strategic partnership to apply Google Cloud's technological capabilities to Minsait's range of products (marketed under the Onesait brand) and integrate them into one of the most robust cloud ecosystems in the world**
- **Google Cloud and Minsait will jointly market Onesait's solutions in the Google Cloud on an international scale, merging Google's technological capabilities and Minsait's vertical knowledge.**
- **In addition, the consultancy services provided by Minsait, which are characterized by in-depth sectoral knowledge, will be complemented with new capabilities in terms of Artificial Intelligence, Big Data and cybersecurity**

Madrid, May 13, 2021.- Minsait, an Indra company, has signed a global strategic partnership with Google Cloud that will enable it to consolidate its range of products and services geared towards the digital transformation of companies and institutions. The ambitious agreement provides evidence of the commitment of the two companies to innovation and the digitalization of the economy.

Minsait will migrate a broad portfolio of digital transformation products aimed at diverse sectors to the Google Cloud. These include banking, energy, the public authorities, industry and telecommunications. Minsait's robust range of products, marketed under the Onesait brand, will capitalize on the benefits of integration into one of the most solid and evolved clouds on the market, ensuring greater security, scalability, innovation and sustainability and respect for the environment. The incorporation of Onesait's products into the Google Cloud will enable Minsait's customers to take full advantage of disruptive technologies such as artificial intelligence in their businesses.

The two companies will join forces to promote the marketing of Onesait's products in the Google Cloud around the world, offering particular coverage in Europe, Latin America and the United States. Minsait and Google Cloud will develop joint solutions that combine Google's technological leadership and Minsait's sectoral specialization.

Moreover, the services offered by Minsait, which range from business consultancy and application management to process management and cybersecurity, to name just a few, will be reinforced as a result of the partnership. Minsait will thus provide all the customers who already operate with Google Cloud with services intended to generate a tangible impact on their income statements and enable them to make the most of the potential of artificial intelligence and Big Data. It will also provide consultative solutions to promote the cultural and technological changes required to enable companies and institutions to address their digital transformation with guarantees and convey the best success stories identified by Google Cloud to their customers.

The company will also become part of the global Google Cloud partner ecosystem and a key player in the process of securely transitioning companies and institutions to the cloud. Minsait will thus offer its customers the most advanced products, which will now be enhanced by means of Google Cloud, enabling more efficient data management.

"A top-tier agreement such as this one will allow us to reinforce and accelerate the global growth of our range of vertical cloud solutions, placing us at the forefront of companies driving the transition to the cloud and enabling us to offer our customers a unique combination of consultative and technological capabilities to speed

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up the digital transformation of all kinds of companies and institutions”, declared Sergio Martín, Director of Strategy and Transformation at Minsait.

“This agreement constitutes a further step in our commitment to Spain’s digital transition by assisting public and private organizations in their technological development. Having a partner like Minsait will permit us to bring together our respective innovation and market experience so as to rapidly respond to the demands of each industry with solid, scalable, sustainable and secure solutions”, stated Isaac Hernandez, Google Cloud’s Country Manager for Spain and Portugal.

The partnership with Minsait demonstrates Google Cloud’s commitment to working with benchmark partners in order to drive the digitalization of countries and the competitiveness and recovery of the European continent.

About Minsait

Minsait, an Indra company (www.minsait.com), is a leading company in digital transformation consulting and Information Technology in Spain and Latin America. Minsait possesses a high degree of specialization and knowledge of the sector, which it backs up with its high capability to integrate the core world with the digital world, its leadership in innovation and digital transformation, and its flexibility. Thus, it focuses its product range on high-impact value propositions based on end-to-end solutions, with a remarkable degree of segmentation, which enables it to achieve tangible impacts for its customers in each industry with a transformational focus. Its capabilities and leadership are demonstrated in its product range, under the brand Onesait, and its across-the-board range of services.

About Indra

Indra (www.indracompany.com) is one of the leading global technology and consulting companies and the technological partner for the key operations of its customers’ businesses around the world. It is a world-leader in providing proprietary solutions in specific segments in Transport and Defence markets, and a leading firm in Digital Transformation Consultancy and Information Technologies in Spain and Latin America through its affiliate Minsait. Its business model is based on a comprehensive range of proprietary products, with a high-value focus and with a high innovation component. In the 2020 financial year, Indra achieved revenue of €3.043 billion, with around 48,000 employees, a local presence in 46 countries and business operations in over 140 countries.

About Google Cloud

Google Cloud offers companies its leadership in infrastructures, platform capabilities and specific solutions for different sectors. It provides cloud solutions that have been expressly designed to enable companies to employ Google’s cutting-edge technologies, operate more efficiently and adapt to their changing needs, thus laying the foundations for the future. Customers in more than 150 countries have chosen Google Cloud as their trusted partner for resolving their companies’ toughest problems.

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