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# Press release

# MICROSOFT PARTNERS WITH MINSAIT TO ACCELERATE THE SECURE MIGRATION OF SPANISH COMPANIES AND PUBLIC AUTHORITIES

- Minsait will provide data sovereignty services with the encryption management technologies required to manage the Microsoft cloud, including Microsoft Azure, Microsoft 365 and Dynamics 365
- The joint cloud solutions of Minsait and Microsoft meet the most stringent legal and technical requirements for the trusted cloud principles and data sovereignty

**Madrid, January 19, 2022.-** Microsoft has expanded its partnership with Minsait, an Indra company, to offer Spanish companies and public authorities a comprehensive range of hybrid cloud solutions and services to facilitate and accelerate their migration to the cloud. This joint offering includes monitoring and encryption services to extend the security and privacy of the data in the Microsoft cloud so as to meet its data sovereignty needs.

Minsait and Microsoft will provide solutions that meet the most demanding legal and technical requirements for the trusted cloud principles and data sovereignty, in accordance with the criteria defined by the EDPB (European Data Protection Board) nationwide.

Minsait will guarantee the management of external encryption keys, access and identities, and monitor and track cyberthreats via its Cybersecurity Operations Center. It will also provide infrastructure management services in a hybrid cloud model with Microsoft in order to rapidly and consistently adopt the standards of the various institutions, guaranteeing the service's operations by physically auditing and monitoring the data centers required by the customers for the service.

As for Microsoft, it will provide hybrid cloud services that extend the privacy and security guarantees to meet the data sovereignty needs. These guarantees include certification of compliance with the high level of the National Security Scheme, a contractual commitment to its customers to legally oppose requests for access to their data by any government where there exists a legal basis to do so, and the option for the company's customers to process and store data within the EU for Microsoft's core cloud services: Microsoft Azure, Microsoft 365 and Dynamics 365.

The combined capabilities of Minsait and Microsoft will accelerate the digital transformation and migration to the cloud of Spanish companies and public authorities via Microsoft's current cloud environment, as well as the new Data Center Cloud Region that the company is set to open in Spain shortly. This will feature the most advanced technologies for reducing the carbon footprint of Spanish customers and contribute to environmental sustainability.

"Thanks to our partnership with Microsoft, we'll be able to help Spanish organizations incorporate the latest technologies to promote a secure and successful recovery in Spain with a sustainable approach and all the security and encryption guarantees required to protect citizens' rights and information privacy", said Carlos Beldarrain, Head of Data Cloud at Minsait.

"Our partnership with Minsait will accelerate the adoption of cloud solutions that meet all the security and privacy requirements defined by the EDPB, thus meeting the data control needs of Spanish companies and public authorities", stated Alberto Granados, Chairman of Microsoft Spain.



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This agreement comes after the one signed last June by the two companies, whereby Microsoft recognizes Minsait as a strategic partner in Data and Analytics for its new Data Center Cloud Region in Spain. Minsait was also named 2021 Partner of the Year in Spain by Microsoft for the Data and Power Platform categories at "Inspire 2021", one of Microsoft's most important events.

Minsait has a unique proposition in the Cloud-Data field to aid companies and organizations in their transition to cloud services, from the transformation of core systems, with proprietary methodologies developed from experience, to the creation of digital native assets and processes based on knowledge of the data, always upholding its commitment to generating impact.

To do this, it relies on a strong end-to-end technological ecosystem based on strategic alliances with the main cloud providers and a network of more than 5,000 professionals who specialize in the most important technologies.

Microsoft was the first hyperscale cloud provider to obtain the National Security Scheme high-level compliance certification in 2016, demonstrating the company's undertaking to deliver cloud products with the most stringent security requirements. This certification is available for all three Microsoft public clouds: Microsoft Azure, Microsoft 365 and Dynamics 365. Microsoft was also the first provider to offer Azure Confidential Computing services. These Microsoft cloud services add in-use protection to the existing protection for data in transit and at rest, ensuring the utmost privacy.

#### **About Minsait**

Minsait (<a href="www.minsait.com">www.minsait.com</a>) is Indra's leading company in digital transformation and Information Technologies. Minsait possesses a high degree of specialization and knowledge of the sector, which it backs up with its high capability to integrate the core world with the digital world, its leadership in innovation and digital transformation, and its flexibility. Thus, it focuses its offering on high-impact value propositions, based on end-to-end solutions, with a remarkable degree of segmentation, which enables it to achieve tangible impacts for its customers in each industry with a transformational focus. Its capabilities and leadership are demonstrated in its product range, under the brand Onesait, and its across-the-board range of services.

## **About Indra**

Indra (<a href="www.indracompany.com">www.indracompany.com</a>) is one of the leading global technology and consulting companies and the technological partner for core business operations of its customers world-wide. It is a world-leader in providing proprietary solutions in specific segments in Transport and Defence markets, and a leading firm in Digital Transformation and Information Technologies in Spain and Latin America through its affiliate Minsait. Its business model is based on a comprehensive range of proprietary products, with a high-value focus and with a high innovation component. In the 2020 financial year, Indra achieved revenue of €3.043 billion, near 48,000 employees, a local presence in 46 countries and business operations in over 140 countries.

## **About Microsoft**

Microsoft (Nasdaq "MSFT" @microsoft) drives digital transformation for the intelligent cloud era and for the Intelligent Edge. Its mission is to help each person and each organization on the planet to do more every day.