



Global solution for the insurance industry



XCELENT Awards 2012 LATIN AMERICAN POLICY ADMINISITRATION SYSTEMS 2012: LIFE, ANNUITIES, AND HEALTH ABCD VENDOR VIEW www.celent.com

Consulting | IT Solutions & Services | BPO

indracompany.com



STRONGLY FOCUSED ON THE INSURANCE MARKET, INDRA'S WIDE PORTFOLIO OF SPECIALIZED SOLUTIONS AND SERVICES REPRESENTS OUR COMMITMENT TO IMPROVE THIS INDUSTRY

IONE IMPLEMENTATION PROJECTS PORTFOLIO

Full system implementation

Aimed to large and medium-sized companies that need to upgrade their core systems and adopt a new business processes-oriented approach by implementing a state of the art IT platform

Single Module implementation

Aimed to large and medium-sized companies that need to develop specific subsystems to satisfy new requirements and integrate them with the rest of corporate systems

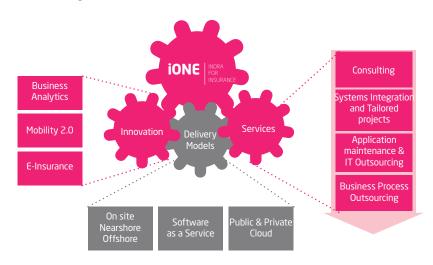
iONE Framework implementation

Aimed to take advantage of the technological structure and best practices built in iONE in order to develop a tailoredsolution for the customer

CAPABILITIES FOR THE INSURANCE INDUSTRY

- Indra is a global leading IT solutions and professional services company which has been collaborating with the insurance industry for more than 20 years
- Over 9.000 professionals devoted to the banking and insurance market, a worldwide network of software labs and 17 Excellence Centers operating as advanced R&D labs.
- More than 30 successful implementation projects of our solutions in the insurance market worldwide.
- 9 out of the 10 leading Spanish insurance companies and over 50 companies worldwide are our customers.

Offering of IT solutions and professional services that support the whole **insurance business value chain**, ranging from consulting, solution design and implementation services, to full business process outsourcing and technology management services.



Some of our customers in Europe

- Zurich
- Mapfre
- AsisaAviva
- Sanitas
- Adeslas

- Cesce
- BBVA Seguros
- Mutua Universal
- Ibermutua
- Cyclops
- Aseval

- Pelayo
- Santander
- · Línea Directa
- Fraternidad Muprespa
- Umivale

Core Insurance implementation projects in America

Brazil

Santander Seguros (Grupo SCH), Banespa (Grupo SCH)

Mexico

Inverlincoln (Grupo SCH)

Colombia

Seguros Falabella

Chile

Seguros Falabella

Peru

Seguros Falabella

Venezuela

Seguros Mercantil
Seguros Pan American
AIG - Generales
Seguros Carabobo
Seguros Banesco
Seguros Canarias
Agroseguros
Seguros Profesional
Seguros Universal

Argentina

Federación Patronal
LUA Seguros
Rio Seguros (Grupo SCH)
Hipotecario Seguros (Grupo Banco
Hipotecario)
Uruguay
Banco de Seguros del Estado
Dominican Republic
Transglobal

GLOBAL SOLUTION FOR THE INSURANCE INDUSTRY

IONE, THE INNOVATIVE PLATFORM DEVELOPED BY INDRA, BRINGS NEW **TECHNOLOGICAL** CAPABILITIES TO THE INSURANCE INDUSTRY



Indra on Insurance

With a wide experience of more than 20 years serving the insurance industry, Indra is the best partner to manage large transformation projects aimed to improve your business by taking advantage of the new capabilities provided by the innovative iOne platform.

Designed by combining deep business knowledge, wide experience and strong technological capabilities, **iONE** is the key element of our value proposition to the insurance industry, which is extended and shared with our clients through the services we provide.

Our business model is focused on establishing long term partnerships based on mutual trust, goal sharing and organization alignment, in order to maximize

the **value** added on our services and the **satisfaction** of each of our customers by always providing the **best mix** of resources and capabilities: extensive experience and business knowledge, best management practices, technological skills and innovation, worldwide presence and a range of highly specialized solutions and services.

iONE Value Proposition

iONE is a core platform, developed by Indra and based on proprietary technology, that supports all the activities of the insurance business value chain. It has been developed as an evolution of Indra's solutions for the insurance market aimed to create a platform able to improve the customer's business by a design that encompasses the main technological trends that an insurance company can currently take advantage of.

- Reduce "Time to Market"
- Very **friendly product and rule definition** and configuration by means of the powerful rule engine built in the solution. Products and services are launched faster and through multiple channels
- Flexibility aimed to business growth
- **Flexible** parameterization to support business changes and growth and adaptable to any business process. Able to support one of the **broadest product portfolio of the market**
- Client centric Design
- Designed under a customer-centric philosophy: **fully integrated modules and branches** which provides a **global business vision** and high operating efficiency. **Unique client** database to provide a complete view of all customer information such as policies, claims, receipts and any other relevant information.
- End-to-end business view
- **Processes-oriented,** easy to integrate with other standard market solutions and based on BPM/SOA technology, iONE enables the control of every business process by checking its status at any time

Awards



iONE was awarded with the "XCelent Technology 2012" award as the most technologically advanced platform of 2012 for the life insurance business in Latin America



LATIN AMERICAN POLICY ADMINISITRATION SYSTEMS 2012: CELENT Awards 2012 LIFE, ANNUITIES, AND HEALTH ABCD VENDOR VIEW www.celent.com

"iONE is the **most innovative** policy administration **solution for life and pensions** in the Latin American market.

Insurance companies looking for a policy administration solution able to **be integrated in a modern architecture** of IT business solutions, for instance interacting with a BPM (Business Process Management), should include iONE in their shortlists."

Juan Mazzini, Senior Analyst Celent South America

Headquarters

Spain

Avda. de Bruselas 35 28108 Alcobendas Madrid (Spain) T +34 91 480 50 00 F +34 91 480 50 80 indracompany.com

Contact

Luis Fernando Carrasco Torres

Global Head of Banking and Insurance Solutions Ifcarrasco@indra.es

Jesús García Sanz

Responsable Global de Soluciones de Seguros jmgsanz@indra.es

Main Locations

United States

800 Brickell Ave, Suite 1270 33131 Miami Florida

China 803, Office Building A, Fortune Plaza, No. 7 Dongsanhuan Zhong Lu, Chaoyang District 100020 Beijing

5th Floor, Wing - B IFCI Tower - 61, Nehru Place 110001 - New Delhi

South Africa

410 Jan Smuts. Burningside Island, Building 7 2196 Craighall Johannesburg South Africa

United Kingdom

Regent Place, 338 Euston Road (3rd Floor) NW1 3BT - London

Colombia

Calle 96 No. 13-11 Bogotá

Australia

Unit 21, 38-46 South Street NSW 2116 Rydalmere - Sydney

Argentina

Paraná 1073 C1018ADA Buenos Aires Ciudad de Buenos Aires

Brazil

Rua Alexandre Dumas, 2.200 – 6° andar 04717-004 São Paulo

Italy Via Milanese, 20 20099 Sesto San Giovani Milán

Germany

ESS GmbH Ludwigstr, 47 D-85399 Hallbergmoos Munich

Peru

Av. javier Prado Oeste 1661 Lima

Mexico

Av. Ejército Nacional 843-B, PH Colonia Granada. Delegación Miguel Hidalgo. C.P. 11520. México DF

Turkey Ümit Mah, 2483 Cadde No: 37/2 06800 Ümitköy Ankara

Avenida del Valle, 765 -Pisos 1, 2 y 3 - Ciudad Empresarial. Huechuraba C85800000 Santiago de Chile

Philippines

11-12th Floors, Tower 1. Rockwell Business Center -Ortigas Avenue 1600 Pasig City

