



Press Release

INDRA'S SOLUTIONS WILL MANAGE THE DISTRIBUTION AND COMMERCIALIZATION OF ELECTRICITY IN MOÇAMBIQUE

- **The multinational has signed a contract with Electricidade de Moçambique to implement its commercial management (InCMS) and distribution network incident management (InGRID) systems with the aim of improving service quality and customer relations, while lowering costs**
- **In recent years, the consulting and technology firm has participated in the leading modernization processes of Africa's energy sector, with references at power companies in Kenya, Zimbabwe, Zambia, Uganda, Cameroon and Morocco**

The multinational has signed a contract with Electricidade de Moçambique, the public power company of this African country, to implement support systems for the technical and commercial business processes related to the distribution of energy throughout the country. The SIGEM (Supply, Installation & Training of an Integrated System for Electricidade de Moçambique) project is worth US\$7.5 million and it is financed by the World Bank as part of the "Overall Loan for the Whole EDAP Project".

With this agreement, EDM will adopt the InCMS (Commercial Control, Management Control and Energy Balance) and InGRID (Distribution Network Incident Management System) solutions that have been developed by the multinational. The scope also includes the implementation of the GIAF solution, Indra's ERP system for the comprehensive management of finance, human resources and logistics aspects.

The new systems will make it possible to lower technical, commercial and operating costs thanks to an improved control of energy balances and network incidents, reducing customer debts and increasing staff productivity. They will also provide major improvements to customer service quality through the use of new interaction channels (web portal) as well as shorter response times. Implementing these solutions will facilitate the automation and standardization of procedures in the power company and also significantly increase the quality of information for decision making.

Electricidade de Moçambique is the nation's public company aimed at producing, transporting, distributing and commercializing electricity, with a total of nearly 1,300,000 customers.



Leadership in the implementation of energy solutions in Sub-Saharan Africa

This is a fairly strategic project for Indra since Mozambique has a strong potential for growth, especially in the electricity and oil markets. It also consolidates the multinational consulting and technology firm's leadership as a reference in the implementation of energy solutions for power companies in Africa, especially in the Sub-Saharan region, where it has participated in a number of the most important modernization processes that have been undertaken in the last 15 years. The Spanish multinational's utility management systems help manage the power companies in Kenya (KPLC and KENGEN), Zimbabwe (ZETDC), Zambia (ZESCO), Ethiopia (EEPSCO), Uganda (UMEME) and Cameroon (AES SONEL), among others.

Indra's energy and utility company solutions have been implemented in more than 140 electricity, water and gas companies in more than 30 countries. More than 100 million customers throughout the world are currently being managed using the systems developed by the multinational consulting and technology firm.

It is also developing new technologies and solutions in the field of energy efficiency and sustainability for generation, transmission and distribution areas, as well as for industrial, residential and transportation consumption. The company currently has a number of new smart infrastructure projects (Smart Grids) that guarantee sustainable, safe and economic development, and it is also a member of the Futured (the Spanish power grid platform) rector group, which has the aim of defining and promoting domestic strategies in the field of Smart Grids.

Indra is Spain's leading multinational consultancy and technology firm and one of the leaders in Europe and Latin America. Innovation and sustainability are the cornerstone of its business, having allocated over €570 million to R&D&i over the last three years, a figure that places it among the top European companies in its sector in terms of investment. With revenues of approximately €3 billion, 61% of its income is from the international market. It has 42,000 professionals and customers in over 138 countries.