



indra

NH | HOTEL GROUP

PRESS RELEASE

INDRA IMPLEMENTS THE INTEGRAL TECHNOLOGICAL MANAGEMENT PLATFORM OF THE NH HOTEL GROUP


- **The multinational becomes a reference technology partner of one of the most important hotel chains in Europe**
- **The solution will offer centralised support to the operation of over 380 hotels in 26 countries in Europe and Latin America**

Indra, the leading Spanish consulting and technology multinational and one of the top companies in Europe and Latin America has been awarded with a contract to design and implement the technological platform that will provide support to rationalise and improve the efficiency of the administrative and front-office processes of the NH Hotel Group with the implementation of the finance, sales, consolidation, management control, purchases, asset management, invoicing and HR modules of SAP ERP, as well as Indra's sector solution based on SAP (TMSforHotels and TMSforWeb). The project will start in Spain in January 2014 and the Roll-out will be extended to over 20 countries in Europe and America. Javier de Andrés, CEO of Indra and Manuel Brufau and Xavier Trías, Directors of Industry and Consumption were the signatories of the contract. Likewise, Federico González Tejera (CEO), Iñigo Capell (General Resources Manager) and Alu Rodríguez (Systems and Organisation Manager) were the signatories of the contract on behalf of NH Hotel Group.

Tourism Management Suite (TMSforHotels and TMSforWeb) is Indra's sector solution based on SAP that allows hotel chains to operate with an integrated approach, making use of all of its competitive advantages and optimising its business processes. TMSforHotels adapts SAP's ERP processes to the specific needs of hotel chains and expands its functions to cater for all operational needs of hotel chains in a single application, which enables the integrated management of the Back-Office (finance, management control, purchases, etc.) and Front-Office needs (PMS, Event Management, Reservation Central, SPA, Web, Booking engine, etc.) of the hotels and hotel chain.

Indra will provide the TMS (Travel Management Suite) technological solution to design new implementation and integration processes in SAP-TMS. In addition, the company will provide its experience in industry to achieve a short-term implementation, in order to guarantee that the objectives set forth are met and risks are minimised. NH will become the main reference of TMS; this will allow Indra to improve its international competitiveness.

The solution being implemented will manage the operations of approximately 380 hotels in the 26 countries where the hotel chain operates from a single centralised and global solution, which will provide coverage to the new commercial policies, resulting in increased sales and a more attractive offer for guests.



In addition, Indra will develop NH's new web site with the purpose of improving the business creation capacity of the hotel chain, with a new web platform that will be optimised to improve the experience of the hotel's guests and thus guarantee the maximum efficiency and autonomy of the site during its maintenance.

Indra is at the technological cutting edge of the Industry and Consumption sectors, offering solutions and services conceived to constantly improve productivity and resource management. Its systems not only improve the competitiveness of its clients but also enable them to access new market opportunities and undertake the latest challenges to be faced. Indra's commitment to smart infrastructures represents a qualitative conceptual step that up until now only appeared in business processes and their execution, contributing to the process of innovation in leading companies.

Indra, SAP Global Partner Services and SAP Co-innovation partner in the tourism sector

With SAP® Global Partner Services, Indra will boost the integration of its SAP application solutions, focused on clients in emerging markets throughout the world. With this agreement, Indra becomes a member of the exclusive club of global service partners composed of approximately 30 multinational providers with the capacity to deliver consulting services for SAP solutions. Likewise, the technology multinational is the only Spanish company that has become a partner of this alliance. SAP Global Partner help clients design, implement and integrate solutions; optimising business processes and deliver high strategic level consulting services.

As a SAP Co-innovation partner of the tourism sector, Indra will develop the TMS sector solution, certified as an add-on for SAP, which will cover all operational functions of hotel chains and tour operators, offering a global and integrated solution based on SAP ERP, a solution that is unique in its sector.

Indra

Indra is the leading Spanish multinational consulting and technology firm and one of the main players in Europe and Latin America. Innovation is the cornerstone of its business and sustainability. The company has allocated more than €550 million to R&D&i in the last three years, making it one of the top companies in Europe in its sector in terms of investment. With sales approaching €3 billion, nearly 60% of its income is from the international market. The company employs 42,000 professionals and has customers in 128 countries.

(For more information in [press office](#)).